

Red

DALNET MEMBER PRICING					
CURRENT SCHEDULE					
For New Members Joining in FY 2002/03					
				Annual	One-Time
Tier #	Number of Records			Cost	Cost
1	0	50,000		8,035	12,053
2	50,001	75,000		13,409	20,114
3	75,000	100,000		18,767	28,151
4	100,001	125,000		21,427	32,141
5	125,001	150,000		24,105	36,158
6	150,001	175,000		26,783	40,175
7	175,001	200,000		29,480	44,220
8	200,001	225,000		32,140	48,210
9	225,001	250,000		34,818	52,227
10	250,001	275,000		37,496	56,244
11	275,001	300,000		40,175	60,263
12	300,001	325,000		42,853	64,280
13	325,001	350,000		45,531	68,297
14	350,001	375,000		48,210	72,315
15	375,001	400,000		50,888	76,332
16	400,001	425,000		53,566	80,349
17	425,001	450,000		56,299	84,449

DALNET MEMBER PRICING					
PROPOSED SCHEDULE					
For New Members Joining in FY 2002/03					
				Annual	One-Time
Tier #	Number of Volumes			Cost	Cost
1	0	14,999		12,500	21,250
2	15,000	24,999		16,500	28,050
3	25,000	34,999		20,500	34,850
4	35,000	44,999		24,500	41,650
5	45,000	54,999		28,500	48,450
6	55,000	64,999		32,500	55,250
7	65,000	74,999		36,500	62,050
8	75,000	84,999		40,500	68,850
9	85,000	94,999		44,500	75,650
10	95,000	104,999		48,500	82,450
11	105,000	114,999		52,500	89,250
12	115,000	124,999		56,500	96,050
13	125,000	134,999		60,500	102,850
14	135,000	144,999		64,500	109,650
15	145,000	154,999		68,500	116,450

**DALNET MEMBER PRICING
COMPARISON OF SCHEDULES**

	Allocation Basis		FY 02/03 Alloc.	Current Schedule	Proposed Schedule
	Volumes	Locations			
Mount Clemens Hospital	3,000	1	8,327	8,035	12,500
Botsford Hospital	3,500	1	8,035	8,035	12,500
John D. Dingell VA Medical Center	5,000	1	8,035	8,035	12,500
Walsh College Library	27,500	1	18,767	18,767	20,500
William Beaumont Hospital Libraries	30,000	1	13,409	18,767	20,500
Henry Ford Museum Greenfield Village	40,000	1	9,940	21,427	24,500
Wayne County Community College District	51,604	1	29,480	26,783	28,500
Rochester College	53,797	1	13,813	26,783	28,500
Detroit Medical Center Libraries	56,005	6	56,283	26,783	59,750
Oakland County Law Library	68,000	1	8,035	32,140	36,500
Marygrove Library	99,000	1	17,695	40,175	48,500
Macomb Community College Library	134,521	1	56,299	53,566	60,500
Oakland Community College Libraries	160,432	1	61,657	61,657	72,500
Detroit Institute of Art	170,000	1	18,767	64,280	76,500
			328,542	415,233	514,250