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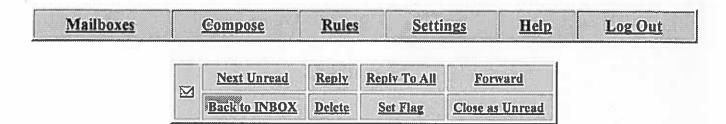**From:** "Michael Piper" <aj0386@wayne.edu>
Subject: DALNET New Member Policy Group
Date: Fri, 3 May 2002 09:11:44 -0400
To: "Margaret E. Auer" <auerme@udmercy.edu>, "Duryea Callaway" <aa4353@wayne.edu>, "Bob Harris" <aa6499@wayne.edu>, "Scott P. Muir" <ag1648@wayne.edu>, "Patricia Orr" <PatriciaO@hfmgv.org>
Cc: "Elaine Hendriks" <ah5887@wayne.edu>

Dear colleagues,

On behalf of the DALNET Board, I want to thank you for agreeing to serve on
the DALNET New Member Policy Group. I'm writing to begin planning for our
completing our assignment, which is shown below.

I propose that we work via conference calls lasting no more than two hours
each. I hope we can complete our work via several calls in consecutive
weeks. To help Elaine set up our calls, please advise me about what days of
the week, dates and times will work best for you during the period from 13
May through mid-June 2002. If possible, I would like to schedule our first
call during the week of 13 May, please. Elaine will be setting up an
electronic discussion list to support our work as well.

I look forward to working with you on this assignment. Thank you for your
consideration.

****

DALNET New Member Policy Group

Charge

Deliver a proposed new member recruitment policy by the June 2002 DALNET
Board meeting. In developing this proposed policy, the group will address
the technical, service, marketing and policy implications of adding new
member libraries. Issues to be considered include:

· Does DALNET's current volume-based formula adequately reflect the costs of
adding new members?

· How can DALNET write an impact statement for prospective members in terms
of each prospect's financial, staffing, equipment and resource implications?

· Should DALNET assess what each prospective member might bring to the
consortium, including factors such as each prospect's special contribution,
the value of their collection, and the prospective member's benefit to
existing DALNET services?

· Can DALNET develop a set of criteria to be used for recruiting prospective
members? What factors should play into decisions to approach prospects?

· What is the best process for involving the DALNET Finance Committee
throughout the new member recruitment process? At what point should the
Board be notified that candidacy discussions are underway with a prospective
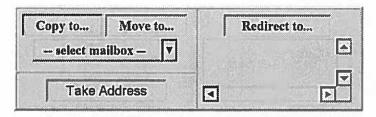
member?

In preparing its recommendations, this group will confer with the DALNET
Finance Committee.

Working group membership: Margaret Auer, Dee Callaway, Bob Harris, Scott
Muir and Michael Piper. Advisor: Patricia Orr

Michael Piper, Director
Detroit Area Library Network
mcpiper@wayne.edu
313/577-4984

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